



BLACKBRIAR
A D V I S O R S L L C



Robert Schleizer – *Managing Partner*

Professional career comprised of over thirty years of financial and operational experience serving private and public companies in financial and organization restructuring, crisis management, acquisitions and divestitures, and equity and debt financings. Industry expertise includes retail, real estate, construction, logistics and transportation, manufacturing and distribution.

He previously served as Chief Financial Officer and Director for PawnMart, Inc., a \$50 million, 34 store specialty retail chain based in the Southeast since 2000. In addition to serving as CFO, he was a director and had served as interim CEO. He directed the sale of the company to the industry leader for \$61 million in 2013.

As Managing Partner of BlackBriar, his recent engagements include serving as Receiver and Chief Restructuring Officer (CRO) for a \$35 million revenue metal fabricator, CRO of a \$60 million aviation parts reseller, CRO directing the operational and financial restructuring of a \$35 million revenue private equity owned logistics company, directing sales, marketing and operations.

Prior to co-founding BlackBriar Advisors LLC, Bob served as Managing Director for BBK, an international financial advisory. Bob was responsible for establishing the Southwest office for BBK, as well as business development on a national basis. Responsibilities included operational oversight of professionals in the southwest market, as well as engagement execution. His engagements included serving as Chief Restructuring Officer for a \$50 million revenue multi-state potato grower and processor handling complex financial issues in bankruptcy; providing financial advisor services to a distressed lumber mill; and restructuring and refinancing a southeastern non-profit organization.

Prior to BBK, Bob was the Restructuring Practice Leader in the Southwest region for Tatum LLC, where he directed distressed engagements including international companies during his ten years with Tatum. Bob had responsibility for staffing and overseeing clients in financial and operational distress. Bob held various interim management roles including Restructuring Advisor for a \$200M private equity owned multinational appliance manufacturer and CFO overseeing the wind-down and sale of a motorcycle manufacturing firm disposing of assets via section 363 sale and public auctions.

. Bob's accomplishments also included:

- Directing a successful bankruptcy reorganization and merger as CFO of a public holding company that grew to a 34 specialty retail and finance chain in Georgia and North Carolina, by raising \$35M of debt and equity.



Robert Schleizer – *Managing Partner, BlackBriar Advisors LLC (continued)*

- Directing a financial and operational restructuring resulting in a return to profitable operations after consecutive annual losses as CFO of a \$50M, privately-held family business specializing in transportation of bulk petroleum products

Bob's previous professional experience includes extensive real estate leasing, management and development, Vice President and CFO of a development-stage firm with proprietary video technology; COO and CFO of a regional trucking company; Owner of a crisis management firm providing financial consulting, leasing, development, renovation and real estate management expertise.

Education and Certifications

- Bachelor of Science in Accounting, Arizona State University
- Certified Insolvency Restructuring Advisor (CIRA)
- Certified Turnaround Professional

Affiliations and Memberships

- American Bankruptcy Institute
- Turnaround Management Association – Chairman – National Finance Committee
- State Bar of Texas – Bankruptcy Section (non-law section)
- Association of Insolvency & Restructuring Advisors

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